

Your Broadline Franchised Distributor of Electronic Components

Our Speed. You First.

Headquarters: Singapore



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SUPREME COMPONENTS INTERNATIONAL (SCI)

Your Broadline Franchised Distributor of Electronic Components

Celebrating 23 successful years in electronic components distribution



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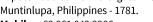


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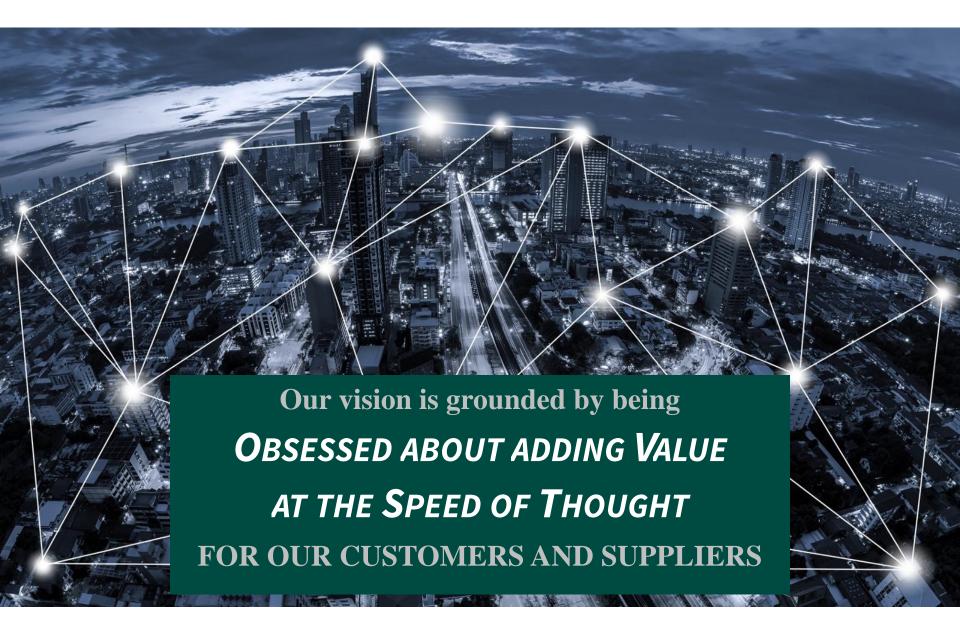
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THE TEAM BEHIND SCI



MR. VICK AGGARWALA

President & CEO



MR. PSS SUPPIAH
Sales and Quality Director



Mr. Piyush AggarwalaSales and Digital Director

OUR LEADERS



Started in Distribution

1986

Mr. Vick started his career in Montreal with Future Electronics (now top three largest distributors worldwide). 2000

VP at Alcatel **Microelectronics**

Mr. Vick directed Alcatel's Microelectronics (AME) division as Vice President in Asia pacific from 2000-2002.

2005

Supreme Components International

Mr. Vick bought over SCI and as President and CEO, has been leading the firm to become a global franchised distributor in all the major continents.

1992

Founder & VP, APAC for Future Electronics

Mr. Vick moved to Singapore to became the founder & VP of International Sales for Asia Pacific at Future Electronics.

President for Nu Horizons

Mr. Vick headed Nu Horizons (now part of Arrow Electronics) as President for Asia-Pacific in Singapore with just 3 people and USD \$2 million per annum and went on to generate more than USD \$100 million and employed more than 100 employees.



Mrs. Patricia Lal – Director (Finance)

- Between 1994 and 2000, Patricia headed Pacific Components, a Singapore based electronic trading firm as Director.
- Since 2001, Patricia has been managing the entire business operations of SCI as Director. Under her leadership, the Company has consistently improved in both financial and business performance since 2001.
- Mrs. Patricia Lal is one of the pioneer female executives in the electronic components distribution and trading industry in Singapore.

RANKED #3 NATIONALLY

On Nov 25, 2024, Supreme Components was ranked among the top 3 out of 400,000 privately-held SMEs in Singapore.



Enterprise 50 Awards (12x)

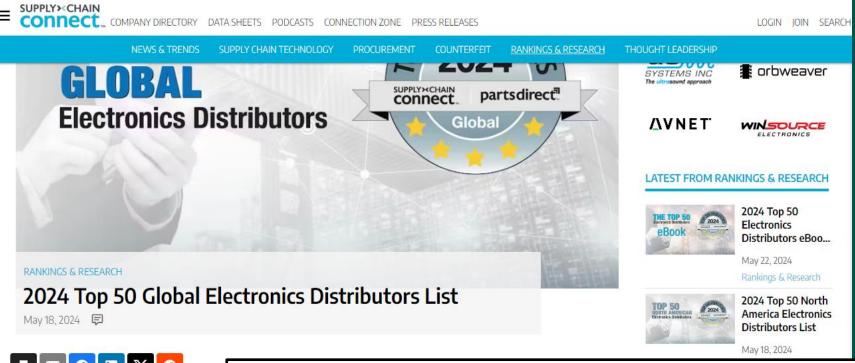
2011, 2012, 2013, 2014, 2015, 2016, 2019, 2020, 2021, 2022, 2023, and 2024





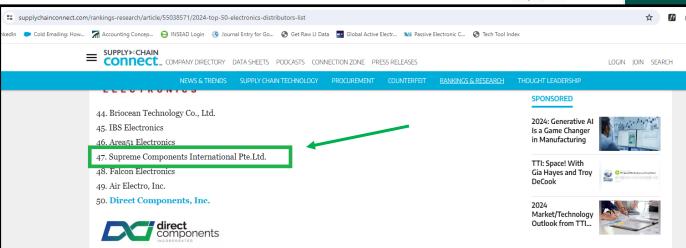


TOP 50 GLOBAL DISTIS





FUTURE



CORE COMPETENCIES





140+ Franchises

Our partnerships with over 140 trusted brands simplify procurement by consolidating components for seamless solutions.



Advanced Sourcing

We use cutting-edge AIdriven tools coupled with a global supplier network to source components hyper quickly and reliably, even for hard-to-find parts.



BOM Vendor Optimization

We mix and match vendors to optimize pricing, availability, and supplier reliability, quoting up to 95% of your BOM efficiently.



End-to-End Logistics Services

We manage customs clearance, warehousing, and shipping, ensuring smooth and on-time delivery for every order.



Proactive Procurement & Shipment Agility

Our ability to source parts the same day and ship within days minimizes delays and ensures you get what you need, when you need it.



Flexible Payment Terms

We offer extended credit terms to manage your cash flow and support your business growth.



Sourcing Alternatives

Our advanced tools and expert teams identify pinto-pin replacements, ensuring compatibility and continuity in your supply chain.



Technical Support

Our product managers and FAEs provide handson guidance for component selection, cross-referencing, and ensuring smooth product development.

INDUSTRIES WE SERVE

Industrial



Aerospace & Defense



Power & Energy



Automotive & Transportation



Telecommunication



Consumer Electronics



LED Lighting



Medical



IOT & AI









12 REASONS WHY SCI





1. Localized billings





11. Replacing politically sensitive components.



3. HMLV Bundled Savings **Programs**

(30, 2. Extended Credit Terms



4. Three warehouse centers -Singapore, India, and Japan. 12 Unique Value-Added Services to Support your Supply Chain



10. Focused inventory management solutions



9. Locally dedicated technical sales representative



5. Quick, efficient & highly simplified customs clearance procedure.



8. One-stop shop for more than 140+ franchised brands and 150+ Direct lines.

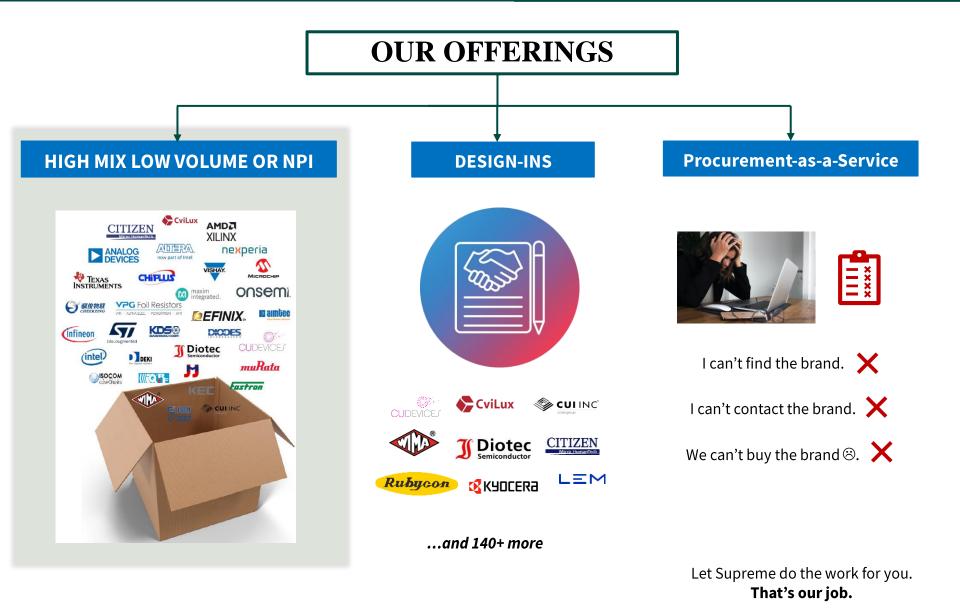


Design Support



7. End-to-End logistics management services

THREE BUSINESSES



HMLV/NPI SOLUTION



EMS' Biggest Challenges:

- Multiple POs raised causes organizational headaches in both PO loads and warehouse QC.
- Analyzing 10+ vendors for the lowest BOM cost requires thousands of painful combinations.
- Dealing with MOQ/MPQ issues requires you to buy excess quantity and wasting money.
- Re-reeling charges for cut-tape issues.
- MOV for free freight isn't often given for LV deals.
- MOV isn't met for low volume deals.

Our Solution:

We give you the lowest BOM cost with the least hassle with full traceability



HOW IT WORKS



1

Send us your complex NPI/BOM/parts list.

2

We'll find *everything*you asked for in
under 12 hours.

#AuthorizedSources Only

3

We'll ship your parts in one week!

#LetsGetMoving

- We'll scrub/clean the parts.
- We'll recommend alternatives if parts are missing.
- All parts are quoted DAP.
- Our Al tool scans only authorized distributors and provides the lowest package price in the market.
- SCI mixes/matches all authorized distributors to meet the required quantities and date codes.
- All parts come re-reeled.
- All parts come with full traceability from the authorized distributor.
- All parts are quoted the same day.
- All parts are quoted DAP and compared against online sources.
- SCI gives guaranteed cost savings of at least 10% per BOM. Check the next page for more information.
- All parts are shipped in 7 working days



NPI COST OUTPUT



Parts are corrected during quote.

Brands are corrected

We show you what you would pay for if you bought from DK/Mouser (or anyone else you buy online from) and the automatic cost savings if you buy from us. As you can see, this client saved 10% by buying from us while ensuring they receive all the parts not found from DK and Mouser.

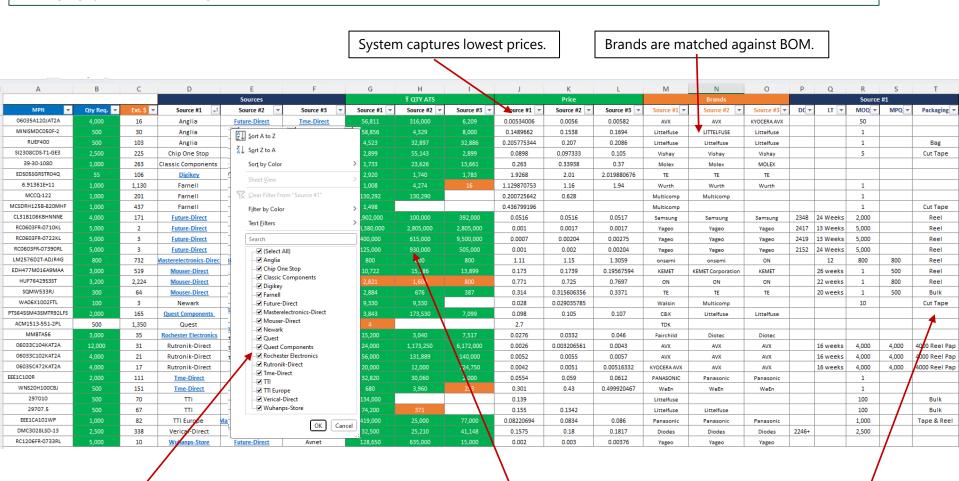
2								Mouser/Dig	ikey BOM Price:	3092.431	SCI BOM Price	2783.188
3	ID 🗔	Original MPN	Brand	Quoted MRN	Quoted Brand 🖵	Qty Req. 🖵	Mouser Cost	Digikey Cost	Lower Cost	Ext. Price	SCI Cost	Ext. Price
4	19	BC846BHZG	ROHM Semiconductor	BC846BHZGT116	ROHM Semiconductor	440		0.12280	0.12280	54.032	0.04572	20.116665
5	<u>5</u>	TMJ212CB7225KGHT	Kyocera	TMJ212CB7225KGHT	Taiyo	450		0.19200	0.19200	86.4	0.21000	94.501948
6	<u>6</u>	06035C105KAT2A	Taiyo Yuden	06035C105KAT2A	Kyocera	1,200	0.155	0.15410	0.15410	184.92	0.16855	202.26042
7	<u>12</u>	BZX84-B4V7	Nexperia	BZX84-B4V7	Diotec	220	×				0.02745	6.039812
8	22	BSS138BWAHZG	ROHM Semiconductor	BSS138BWAHZGT106	ROHM Semiconductor	110		0.17730	0.17730	19.503	0.10074	11.08101
9	20	DMPH6050SFGQ-7	Diodes Incorporated	DMPH6050SFGQ-7	Diodes	330		0.56250	0.56250	185.625	0.61525	203.03153
10	4	AC0603KPX7R9BB102	KEMET	AC0603KPX7R9BB102	Yageo	450		0.06050	0.06050	27.225	0.06344	28.547463
11	7	06035C104K4Z2A	AVX Corporation	06035C104K4Z2A	Kyocera	900	0.034		0.03400	30.6	0.03205	28.842782
12	1	GCJ31CC71H475KA01	Murata Manufacturing	GCJ31CC71H475KA011	Murata Manufacturing	900		0.26950	0.26950	242.55	0.19360	174.23797
13	2	GCJ188R71H104KA12D	Murata Manufacturing	GCJ188R71H104KA12D	Murata	900		0.03740	0.03740	33.66	0.02122	19.097269
14	<u>3</u>	GCM188R72A103KA37	Murata Manufacturing	GeM188R72A103KA37D	Murata Manufacturing	450		0.01680	0.01680	7.56	0.01192	5.3649543
15	Ω	PMEG100V100FI PE_07	Navnaria	PMEG100V100FLPF_07	Nevneria	660		በ 375ጶበ	በ 375ጶበ	ኃላዩ በኃዩ	በ 38717	252 199/5

SCI finds parts that Mouser/DK don't either carry or can't find in stock.

BEHIND THE SCENES



Out automation tool not only captures data from 150 warehouses (from 80 authorized distributors), but also uses Artificial Intelligence (AI) to match the brand, extract the best prices, identifies brand acquisitions, identifies the DC, LT, MOQ, MPQ, and Packaging types for re-reeling.



150 warehouses from 80 authorized and pre-qualified sources are scanned and used to capture stock data!

Green represents that the source meets the stock requirements the customer has asked. Packaging and COO information is used for re-reeling.